Message Text

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PAGE 01 BONN 13993 261718Z ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W

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UNCLAS BONN 13993

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - C. SCANLON & CO., LOS
ANGELES, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

KARL STROBEL & CO., POSTFACH 465 4930 DETMOLD 1

CONTACT: HERR HORST STECKER

COMMENT: COMPANY GENERALLY INTERESTED; DESIRES COMPLETE OFFER WITH PRICES (THESE WERE NOT STATED) GERMAN COMPANY IS A SALES AGENT SELLING BUILDER'S AND FURNITURE HARDWARE, ESTABLISHED 1935, SELLS THROUGH INDEPENDENT SALES AGENTS TO DO-IT-YOURSELF MARKETS AND DEPARTMENT STORES. EMPLOYS 10. FINANCIAL REFERENCE: VOLKSBANK DETMOLD.

H. PETER GUETLER METALLVERARBEITUNG POSTFACH 130189 5450 NEUWIED CONTACT: MR. GUETLER, PRESIDENT UNCLASSIFIED

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PHONE: 02631-5137 TELEX: 86 78 15

COMMENT: MEDIUM-SIZED MANUFACTURER OF DOORS. ALSO ENGAGED IN WHOLESALING OF OUTDOOR FURNITURE, LIGHTING FIXTURES, GARDENING TOOLS. ANNUAL SALES DM 10 MILLION. WANTS TO HAVE MORE DETAILED INFORMATION

IN ORDER TO DETERMINE IF LOCKS WILL FIT DOOR

CONFIGURATIONS CUSTOMARY IN GERMANY. IN PARTICULAR, NEEDS BLUEPRINTS SHOWING OUTER DIMENSIONS AND INSTALLATION METHOD OF EQUIPMENT, OR SAMPLE LOCK, IF POSSIBLE. FURTHERMORE, GUETLER REALIZES THAT "PRICES ARE DEPENDENT UPON QUANTITY AND MODEL" BUT MUST HAVE AT LEAST ROUGH IDEA OF UNIT PRICE FOR STANDARD MODEL IN ORDER TO EVALUATE MARKET CHANCES FOR THIS PRODUCT.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR MEEHAN

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Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED**

Concepts: n/a

Control Number: n/a
Copy: SINGLE
Sent Date: 26-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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TAGS: BEXP, GE To: COM Type: TE

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Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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